

Kid ASA

Interim report
Q3 2024



Quarter in brief

(Figures from corresponding period the previous year in parentheses)

- GROUP REVENUES** increased by 6.7% (13.1%) to MNOK 886.9.
- GROSS MARGIN** was flat compared to last year with 62.1% (62.1%).
- OPEX** increased by 14.6% (+3.3%).
- EBITDA** decreased by MNOK -5.0 to MNOK 236.4 (MNOK 241.4).
- CASH FLOW** from operations of MNOK 110.4 impacted by planned inventory build-up.
- HALF-YEAR DIVIDEND** payment of NOK 3.00 per share, payable in November 2024.

Group revenues

Q3 was another strong quarter for the Kid Group, and we reached an all-time high revenues of MNOK 886.9, with notable growth in Kid Interior standing out. The revenue decline in Hemtex aligns with our expectations and previous communication, mainly due to the extraordinary “Hemtex 50 years” campaign last year, which was particularly impactful driving traffic to physical stores and online.

The revenue growth in Kid Interior is attributed to continuously category and omnichannel development initiatives, as well as store project activity involving refurbishment, relocation and/or expansion of existing stores. Online sales accounting for MNOK 101.4 (MNOK 97.2), representing an online share of 11.4% (11.7%). Categories introduced since 2022 accounted for MNOK 29.3 (MNOK 19.7) in revenues. New categories are important for enhancing sales of the existing assortment and driving customer traffic.

Category development

We observe positive trends across most categories, except for categories with major

changes to the campaign plan this year. Notably, the bathroom and furniture categories have been key growth drivers in the quarter compared to last year. The bathroom initiative continues to drive growth, supported by new bathroom display furnishings, which are being rolled out in conjunction with store upgrades. Outdoor and garden furniture has been a positive driver this quarter. When isolating the impact of the “Hemtex 50 years” campaign in Hemtex, there is an underlying positive revenue growth in several categories compared to last year.

The Extended concept was successfully launched in Hemtex in the first quarter followed by made-to-measure technical sun screening in April. We are satisfied with the results since the launch and consider them to be important growth drivers for both Kid Interior and Hemtex.

Warehouse project in Sweden

The warehouse project in Sweden is progressing according to plan. We plan to initiate operations for Hemtex during Q1-25 from the new facilities, before the common warehouse will serve all markets for the Group medio 2025. The process

for the sale of the Swedish warehouse property is progressing as planned.

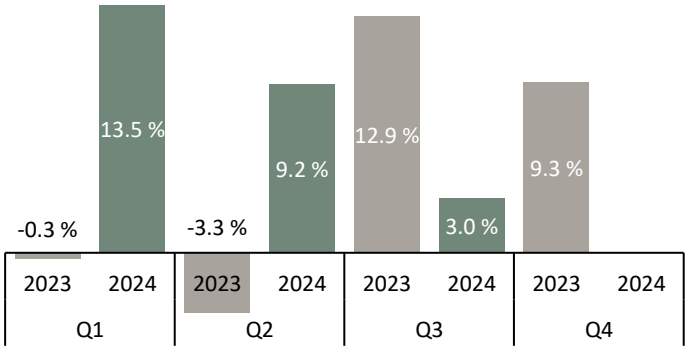
Store portfolio development

We continue to invest in our store portfolio fuelling future growth. The store project activity is high, and during the quarter we have completed three store projects in Kid Interior and Hemtex in total. We have no new stores opened this quarter. By the end of the quarter, we have in total signed contracts for nine new stores in Norway including six Extended stores, one new store in Sweden and one in Finland. These stores are estimated to open during 2024 and 2025.

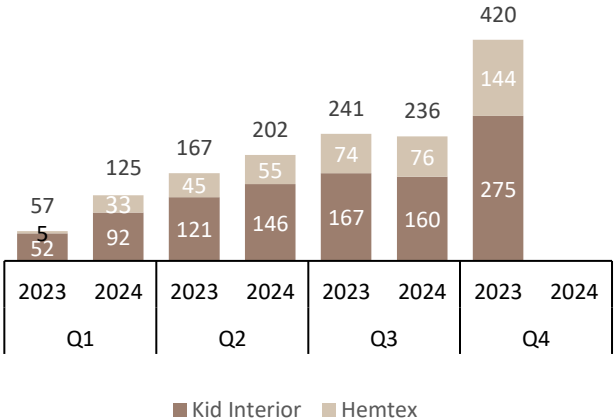
Operating expenses

The operating cost base increased by MNOK 40.1 compared to third quarter last year. The increase is primarily due to increased bonus provision, store project activity, increased marketing spend, and logistic costs following volume of handled goods to prepare for Q4 and Christmas shopping season, along with a significant currency effect compared to last year.

LIKE-FOR-LIKE
REVENUE GROWTH
%



EBITDA
MNOK



Alternative Performance Measures

(Amounts in NOK million)	Q3 2024	Q3 2023	Q1-Q3 2024	Q1-Q3 2023	FY 2023
Revenue	886.9	830.9	2,381.3	2,160.4	3,413.6
Like-for-like growth including online sales ¹	3.0 %	12.9 %	8.1 %	0.0 %	5.5 %
COGS	-336.3	-315.1	-897.9	-855.2	-1,314.3
Gross profit	550.6	515.8	1,483.3	1,305.3	2,099.3
Gross margin (%)	62.1%	62.1%	62.3%	60.4%	61.5%
Other operating income	1.3	1.0	3.5	2.6	4.3
Employee benefits expense	-188.3	-161.5	-546.8	-484.7	-704.7
Other operating expense	-225.9	-200.5	-672.3	-613.5	-854.0
Other operating expense - IFRS 16 effect	98.7	86.6	294.7	254.9	339.6
OPEX	-315.5	-275.4	-924.4	-843.2	-1,219.1
EBITDA	236.4	241.4	562.4	464.6	884.5
EBITDA margin (%)	26.6%	29.0%	23.6%	21.5%	25.9%
Depreciation	-27.7	-23.8	-85.3	-65.9	-92.6
Depreciation - IFRS 16 effect	-90.5	-78.0	-266.0	-232.5	-311.6
EBIT	118.2	139.6	211.1	166.2	480.4
EBIT margin (%)	13.3%	16.8%	8.9%	7.7%	14.1%
Net financial income (expense)	-10.8	-9.0	-27.0	-27.0	-33.3
Net financial expense - IFRS 16 effect	-14.2	-11.2	-41.0	-31.6	-43.3
Share of result from joint ventures	-0.7	-1.3	-2.2	-1.6	-1.2
Profit before tax	92.5	118.0	140.9	105.9	402.5
Net income	70.2	90.6	109.5	80.4	313.8
Earnings per share	1.73	2.23	2.69	1.98	7.72
Liabilities to financial institutions	-784.2	-747.5	-784.2	-747.5	-521.7
Lease liabilities - IFRS 16 effect	-1,228.4	-1,069.4	-1,228.4	-1,069.4	-1,084.9
Cash	0.0	0.0	0.0	0.0	225.1
Net interest bearing debt	-2,012.6	-1,816.9	-2,012.6	-1,816.9	-1,381.5

¹Calculated in constant currency



Financial Review for the Kid Group

Q3 revenues for the Group increased MNOK 56.0, representing a growth of 6.7%. Kid Interior performed particularly well this quarter, offset by Hemtex. This is in line with our previous communication and is mainly due to the extraordinary “Hemtex 50 years” campaign last year. The revenue growth is mainly attributed to number of customers in Norway to physical stores and online, in addition to basket size across all markets. These drivers resulted in a quarter with a like-for-like growth of 3.0%, measured on a constant currency basis. Gross margin development stable compared to last year. Operating expenses (OPEX) excl. IFRS 16 as percentage of revenues, increased 3.1 percentage points compared to Q3-23.

Group revenues

Total Group revenues increased by 6.7% (+13.1%), with positive growth in every month and we observe a slight improvement towards the end of the quarter. In constant currency, revenues increased by 4.4% (12.1%). Net new stores contributed positively. Across major categories with no changes in the

campaign plan, we are witnessing positive growth, particularly in bathroom and furniture.

The like-for-like revenue growth increase was 3.0% (+12.9%) in the quarter calculated with constant currency. Kid Interior experienced positive revenue development in the physical stores, but Hemtex experienced negative development mainly due to the extraordinary campaign driving significant traffic and revenues in stores last year.

Group online revenues increased by 1.4% (+26.8%) in the quarter representing 11.4% (11.7%) of total revenues. Kid Interior achieved a robust growth of 17.6% (+45.5%), while Hemtex online revenues declined by -15.4% (+11.2%).

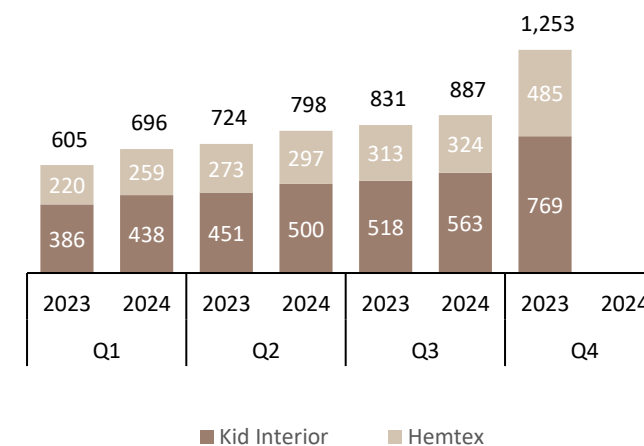
Categories launched since 2022 accounted for MNOK 29.3 (MNOK 19.7) of revenues.

Gross margin

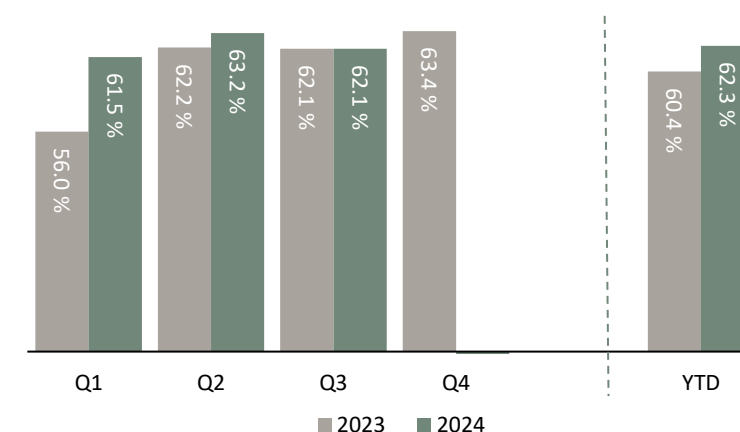
The Group deliver a flat gross margin development compared to previous

year, driven down by Kid Interior and up by Hemtex. The margin for the Group is strong in a historical perspective, and the development on segment level is explained by campaign activity plan.

REVENUES
MNOK



GROSS MARGIN
%



Financial Review for the Kid Group

Employee expenses increased by MNOK 26.8 to MNOK 188.3:

- MNOK 9.1 in LFL stores mainly due to general salary increase and increased working hours
- MNOK 1.7 increase from net new stores
- MNOK 5.1 due to higher accrued bonus than last year
- MNOK 2.1 in HQ costs due to general salary increase
- MNOK 5.0 in Logistics mainly due to increased activity level and preparation for Q4
- MNOK 3.8 due to changes in SEKNOK exchange rate

Other operating expenses increased by MNOK 13.3 to MNOK 127.2:

- MNOK 10.9 in LFL stores, mainly related to index adjustment of rental costs and store expansions
- MNOK 2.0 increase in net new stores
- MNOK 2.9 from increased marketing cost
- MNOK 3.0 in HQ costs mainly related to IT
- MNOK 1.2 in Logistics operating costs mainly due to increase in logistics operating materials in Norway
- MNOK -9.9 related to change in IFRS

16 effects, reflecting the increase in rental cost in Logistics, HQ and stores due to index regulations, re-negotiated contracts and net new stores

- MNOK 3.2 due to changes in SEKNOK exchange rate

EBITDA decreased by MNOK -5.0 to MNOK 236.4 mainly due to increased OPEX.

Depreciation increased compared to last year mainly due to investments in the warehouse in Sweden and IFRS 16 effect related to the rental portfolio.

Net financial expenses of MNOK 25.0 (MNOK 20.2) relates to net interest expenses of MNOK 8.1 (MNOK 7.8), net other financial expenses of MNOK 0.7 (MNOK 0.6), net FX expenses of MNOK 2.0 (MNOK 0.6) and IFRS 16 interest expenses of MNOK 14.2 (MNOK 11.2).

Liquidity and borrowings

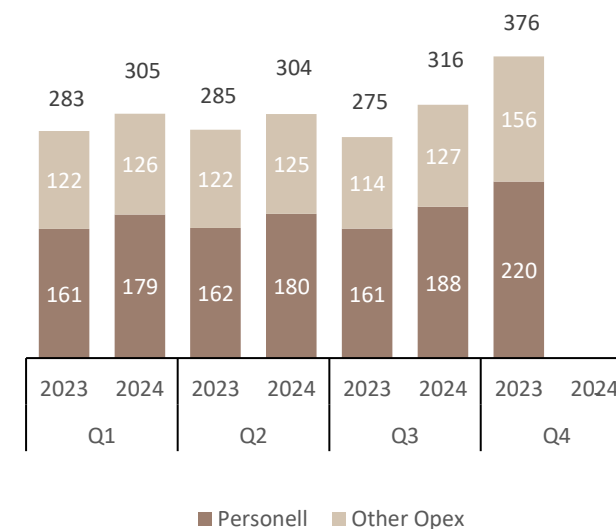
Excluding IFRS 16 effects, net interest-bearing debt was MNOK 784.3 (MNOK 747.5) at the end of the quarter, corresponding to a gearing ratio of 1.30x (1.72x) of LTM EBITDA. The Group had cash and available credit facilities of MNOK 329.4 (MNOK 271.1) as of 30

September 2024 and has a satisfactorily liquidity situation. The facilities include an unused term-loan facility of MNOK 125 related to investments in the Swedish warehouse.

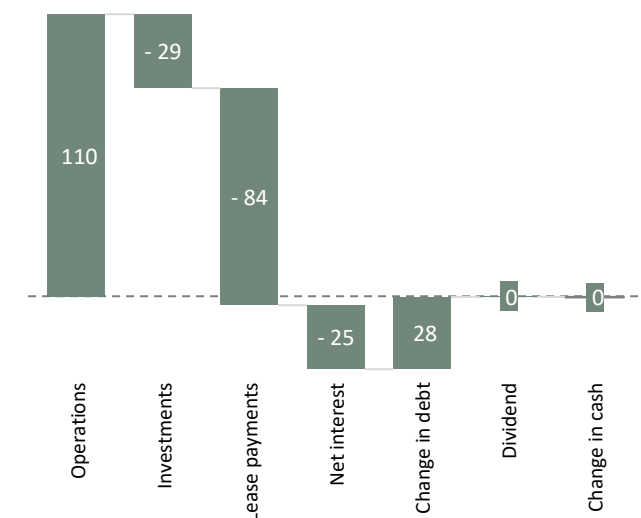
Cash flow from operations in the period is impacted by planned inventory build-up during the quarter of MNOK 160.0. The inventory was 27.7% above quarter-end last year, which is mainly explained by earlier shipments arranged to ensure optimal execution of Q4 and the Christmas shopping season following the global freight situation and introduction of furniture and other category development initiatives. Investments reflect mainly CAPEX relating to store openings and projects. Cash flow from financing represents lease payments, net interests and use of overdraft facility.

Capital expenditures (CAPEX) amounted to MNOK 28.6 (MNOK 24.6) during Q3, mainly relating to store openings and refurbishments. Investments related to the warehouse project in Sweden accounted for MNOK 9.8 (MNOK 2.2) in the quarter.

OPEX MNOK



CASH FLOW MNOK



Segment: Key figures

KID Interior

(Amounts in NOK millions)

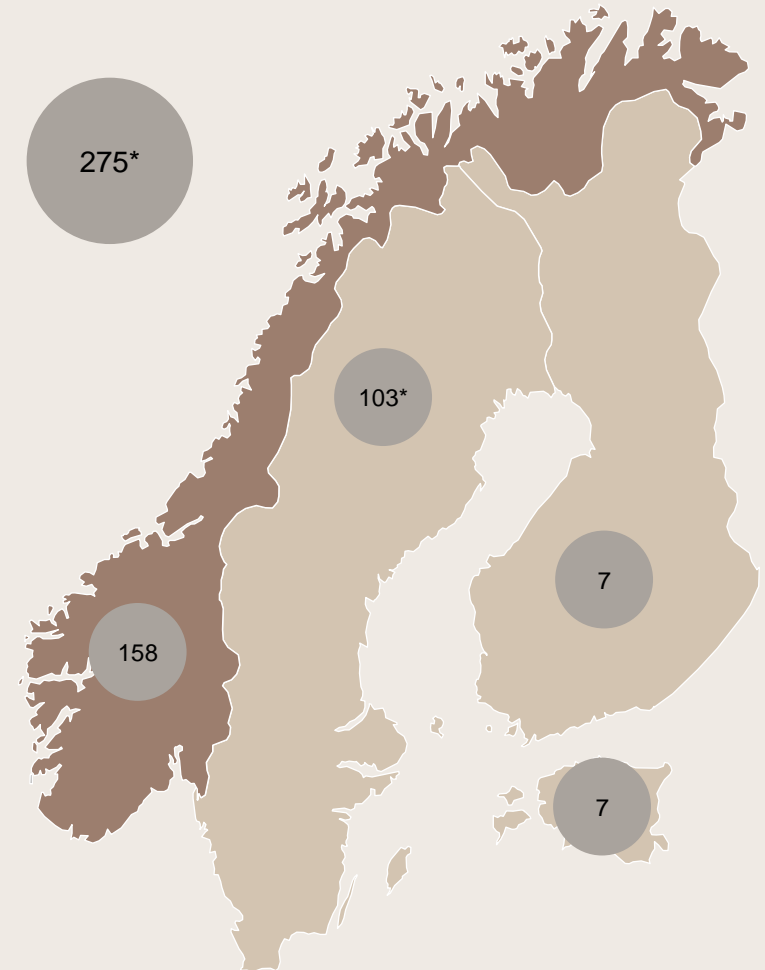
	Q3 2024	Q3 2023	Q1-Q3 2024	Q1-Q3 2023	FY 2023
Revenue	562.9	517.8	1,501.0	1,354.4	2,122.9
Revenue growth	8.7 %	13.1 %	10.8 %	5.8 %	7.0 %
LFL growth including online sales	7.0 %	12.7 %	9.5 %	4.8 %	6.1 %
COGS	-216.4	-192.5	-568.5	-531.0	-796.2
Gross profit	346.5	325.3	932.5	823.4	1,326.7
Gross margin (%)	61.6 %	62.8 %	62.1 %	60.8 %	62.5 %
Other operating revenue	0.2	0.0	0.5	0.1	0.1
Employee benefits expense	-116.2	-98.2	-335.0	-295.9	-436.5
Other operating expense	-124.2	-109.9	-360.8	-330.5	-463.9
Other operating expense - IFRS 16 effect	53.6	49.7	160.3	143.0	189.2
EBITDA	159.9	166.9	397.5	340.1	615.5
EBITDA margin (%)	28.4 %	32.2 %	26.5 %	25.1 %	29.0 %
No. of shopping days	79	79	227	227	306
No. of physical stores at period end	158	156	158	156	157

Hemtex

(Amounts in NOK millions)

	Q3 2024	Q3 2023	Q1-Q3 2024	Q1-Q3 2023	FY 2023
Revenue	324.0	313.1	880.2	806.0	1,290.7
Revenue growth ¹	-2.3%	10.5 %	6.3 %	-1.3%	3.2 %
LFL growth including online sales ¹	-3.5%	13.3 %	5.5 %	1.0 %	4.4 %
COGS	-119.9	-122.7	-329.4	-324.1	-518.0
Gross profit	204.1	190.4	550.8	481.9	772.6
Gross margin (%)	63.0 %	60.8 %	62.6 %	59.8 %	59.9 %
Other operating revenue	1.2	1.0	3.0	2.5	4.2
Employee benefits expense	-72.1	-63.3	-211.9	-188.8	-268.2
Other operating expense	-101.7	-90.6	-311.5	-283.0	-390.0
Other operating expense - IFRS 16 effect	45.0	36.9	134.5	112.0	150.4
EBITDA	76.5	74.5	164.9	124.5	269.0
EBITDA margin (%)	23.5 %	23.7 %	18.7 %	15.4 %	20.8 %
No. of shopping days	92	92	272	271	362
No. of physical stores at period end (excl. franchise)	117	117	117	117	119

NUMBER OF STORES PER QUARTER-END



Kid Group
 Segment: Kid Interior
 Segment: Hemtex

*Fully-owned stores. Hemtex has an additional 11 franchise stores

Segment: Kid Interior

Revenues increased compared to last year, mainly due to increased number of customers in both physical stores and online, in addition to basket size in physical stores. The number of shopping days was 79 (79) in total for the quarter.

Online revenues increased by +17.6% (+45.5%) to MNOK 59.8 (MNOK 50.8).

Gross margin decreased by -1.2 percentage points to 61.6%. The margin development is mainly due to changes in the campaign plan and slightly increased revenues from seasonal clearance sales this year.

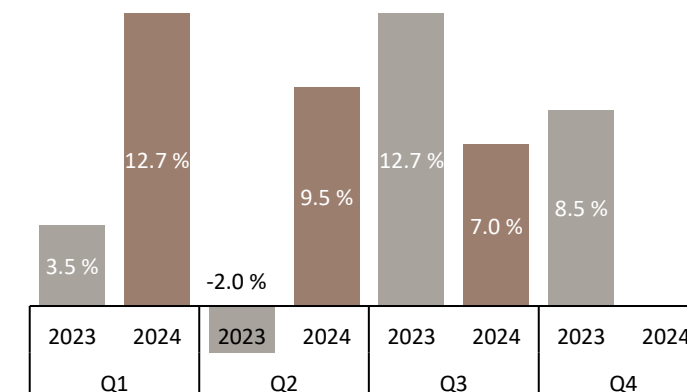
Employee expenses increased by MNOK 18.0:

- MNOK 5.4 in LFL stores mainly due to general salary increase and increased store project activity
- MNOK 1.4 due to net new stores
- MNOK 3.7 due to bonus expenses
- MNOK 3.1 in HQ costs mainly due to general salary increase
- MNOK 4.4 in Logistics due to increased sales activity and preparation for Q4

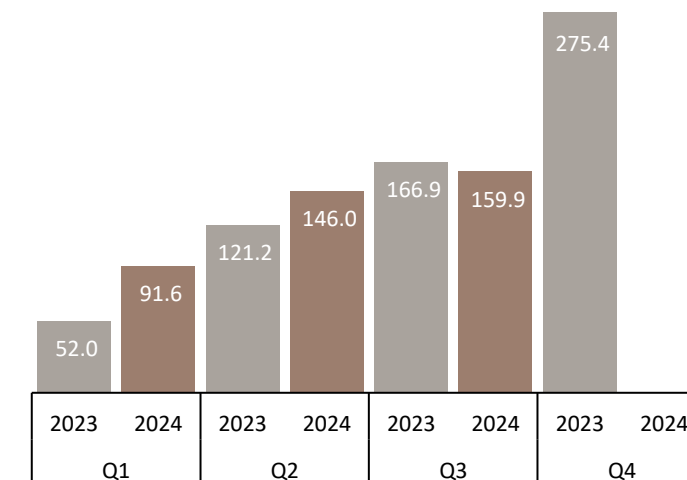
Other operating expenses increased by MNOK 10.2:

- MNOK 7.2 in LFL stores mainly related to index adjustment of rental costs, store expansions
- MNOK 1.5 in net new stores
- MNOK 2.7 from increased marketing cost due to change in the campaign activity plan
- MNOK 1.9 in HQ, mainly related to extended use of external consultants and legal fees
- MNOK 0.8 in Logistics mainly due to increase in logistics operating materials
- MNOK -3.9 related to change in IFRS 16 effects, reflecting the increase in rental cost included in Logistics, HQ and stores due to index regulations, re-negotiated contracts and net new stores

**LIKE-FOR-LIKE
REVENUE GROWTH**
%



EBITDA
MNOK



Segment: Hemtex

Revenues decreased, mainly due to reduced number of customers, partly offset by increased basket size. The reduction in customer traffic is due to the extraordinary “Hemtex 50 years” campaign last year, which was particularly impactful driving traffic to physical stores and online. The number of shopping days was the same as last year 92 (92).

The Extended concept was successfully launched in Hemtex in the first quarter followed by made-to-measure technical sun screening in April. We are satisfied with the results.

Online revenues decreased by -15.4% (+11.2%) to MNOK 41.6 (MNOK 49.1), based on a constant currency calculation. The decrease is mainly attributed to a change in the July campaign.

Hemtex 24h revenues increased by MNOK 2.0 compared to Q3-23.

Gross margin increased by 2.2 percentage points to 63.0%. The increase in margin is attributed to the change in campaign activity plan, where the “Hemtex 50 years” campaign was

extraordinary last year impacting the margin negatively.

Employee expenses increased by MNOK 8.8:

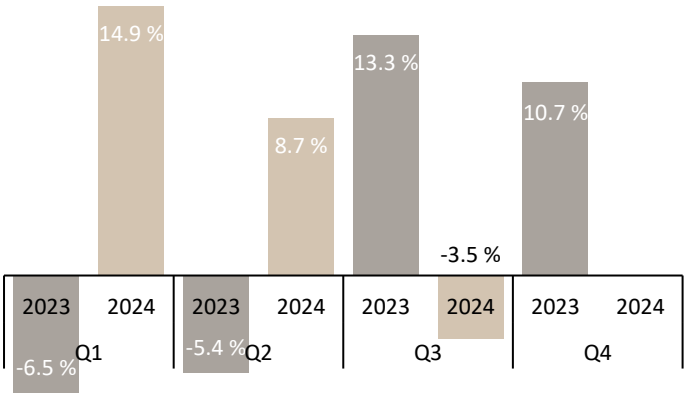
- MNOK 3.7 in LFL stores mainly due to increase in working hours, store project activity, as well as general salary increase
- MNOK 0.4 due to net new stores
- MNOK 1.3 due to higher accrued bonus than last year
- MNOK -1.0 in HQ due to a reduced number of employees
- MNOK 0.6 in Logistics due to new employees in the inhouse logistic operations in Sweden
- MNOK 3.8 due to changes in SEKNOK exchange rate

Other operating expenses increased by MNOK 3.0:

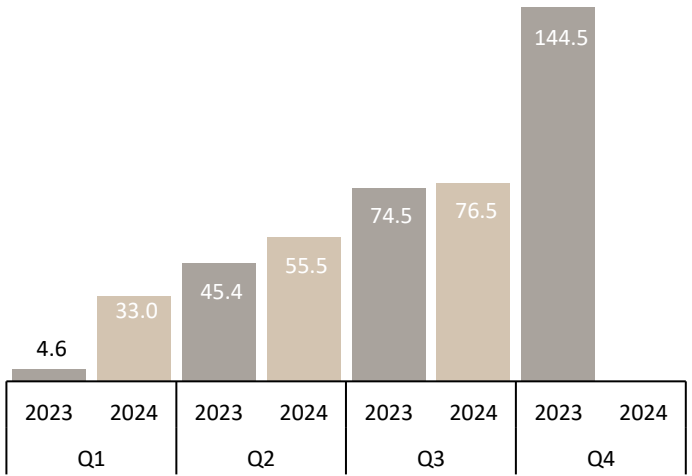
- MNOK 3.6 in LFL stores, mainly related to index adjustment of rental costs and store expansions
- MNOK 0.5 in net new stores
- MNOK 0.2 from increase of marketing cost due to change in the campaign activity plan
- MNOK 1.1 in HQ mainly due to increased IT cost and services provided by HQ in Norway, partly

- offset by less use of external consultants
- MNOK 0.4 in Logistics due to rebate in rental costs last year
- MNOK -6.0 related to change in IFRS 16 effects, reflecting the increase in rental cost in Logistics, HQ and stores due to index regulations, re-negotiated contracts and net new stores
- MNOK 3.2 due to changes in SEKNOK exchange rate

LIKE-FOR-LIKE
REVENUE GROWTH
%



EBITDA
MNOK



Events after the end of reporting period

Anders Fjeld has informed the Board that he will resign as CEO of Kid ASA, to take the position as CEO of Sport Holding AS, a company controlled by Gjelsten Holding AS and O.N. Sunde A/S.

Anders will continue to hold the position until 1 May 2025, and the Board has initiated the process of finding his replacement.

Mr. Fjeld has been the CEO since November 2018. Under his leadership, the Company has developed significantly and become a leader in home textile retail in the Nordics.

There has been no other significant events after the end of the reporting period.

Lier, 11 November 2024
The Board of Kid ASA

Espen Gundersen <i>Chair</i>	Karin Bing Orgland <i>Board member</i>
Gyrid Skalleberg Ingerø <i>Board member</i>	Liv Berstad <i>Board member</i>
Jon Brannsten <i>Board member</i>	Anders Fjeld <i>Chief Executive Officer</i>



INTERIM CONSOLIDATED STATEMENT OF PROFIT AND LOSS

(Amounts in NOK thousand)	Note	Q3 2024	Q3 2023	Q1-Q3 2024	Q1-Q3 2023	FY 2023
		Unaudited	Unaudited	Unaudited	Unaudited	Audited
Revenue		886,932	830,913	2,381,252	2,160,427	3,413,595
Other operating revenue		1,304	1,007	3,480	2,578	4,270
Total revenue		888,236	831,920	2,384,732	2,163,005	3,417,866
Purchased goods and change in inventory		-336,308	-315,148	-897,918	-855,174	-1,314,280
Employee benefits expense		-188,329	-161,495	-546,843	-484,682	-704,722
Depreciation and amortisation expenses	9	-118,195	-101,774	-351,328	-298,425	-404,136
Other operating expenses		-127,195	-113,923	-377,557	-358,563	-514,371
Total operating expenses		-770,028	-692,340	-2,173,647	-1,996,843	-2,937,508
Operating profit		118,208	139,580	211,085	166,162	480,357
Financial income		2,931	3,667	9,357	7,077	10,844
Financial expense		-27,936	-23,898	-77,371	-65,753	-87,473
Net financial income (+) / expense (-)		-25,006	-20,231	-68,014	-58,675	-76,630
Share of result from joint ventures		-695	-1,332	-2,204	-1,588	-1,200
Profit before tax		92,507	118,017	140,868	105,898	402,528
Income tax expense		-22,283	-27,371	-31,374	-25,450	-88,701
Net profit (loss) for the period		70,224	90,647	109,493	80,448	313,827
Interim condensed consolidated statement of comprehensive income						
Profit for the period		70,224	90,647	109,493	80,448	313,827
Other comprehensive income		-7,374	3,387	42,100	116,507	62,695
Tax on comprehensive income		5,244	-2,628	-6,395	-24,082	-8,335
Total comprehensive income for the period		68,094	91,405	145,199	172,873	368,187
Attributable to equity holders of the parent		68,094	91,405	145,199	172,873	368,187
Basic and diluted Earnings per share (EPS):		1.73	2.23	2.69	1.98	7.72

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

Group Figures Q3 2024
Financial Statements

INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(Amounts in NOK thousand)	Note	30.09.2024	30.09.2023	31.12.2023
Assets		Unaudited	Unaudited	Audited
Goodwill	9	72,115	67,581	70,169
Trademark	9	1,515,356	1,511,858	1,513,851
Other intangible assets	9	44,775	42,635	46,699
Deferred tax asset		6,111	0	6,593
Total intangible assets		1,638,357	1,622,075	1,637,312
Right of use asset	9	1,181,866	1,039,539	1,050,028
Fixtures and fittings, tools, office machinery and equipment	9	336,955	299,657	303,178
Total tangible assets		1,518,821	1,339,196	1,353,206
Investments in associated companies and joint ventures	10	0	0	1,013
Loans to associated companies and joint ventures	8	71,074	37,591	50,702
Total financial fixed assets		71,074	37,591	51,716
Total fixed assets		3,228,253	2,998,862	3,042,234
Inventories		930,785	728,704	576,279
Trade receivables		25,708	10,135	32,640
Other receivables		31,038	27,013	43,031
Derivatives		28,593	61,783	29,337
Total receivables		85,339	98,931	105,009
Cash and bank deposits		0	0	225,065
Total currents assets		1,016,124	827,635	906,353
Total assets		4,244,377	3,826,500	3,948,587

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(Amounts in NOK thousand)	Note	30.09.2024	30.09.2023	31.12.2023
Equity and liabilities		Unaudited	Unaudited	Audited
Share capital		48,770	48,770	48,770
Share premium		321,050	321,050	321,050
Other paid-in-equity		64,617	64,617	64,617
Total paid-in-equity		434,440	434,440	434,440
Other equity		890,570	812,384	880,840
Total equity		1,325,007	1,246,824	1,315,280
Deferred tax		316,803	322,902	312,218
Total provisions		316,803	322,902	312,218
Lease liabilities		876,683	767,079	779,287
Liabilities to financial institutions	6	681,564	671,658	491,661
Total long-term liabilities		1,558,247	1,438,737	1,270,947
Lease liabilities		351,765	302,320	305,640
Liabilities to financial institutions	6	102,620	75,853	30,000
Trade payable		213,386	152,038	203,375
Tax payable		4,618	0	55,813
Public duties payable		152,811	129,098	209,941
Other short-term liabilities		207,120	155,305	191,626
Derivatives		12,000	3,424	53,748
Total short-term liabilities		1,044,320	818,038	1,050,144
Total liabilities		2,919,370	2,579,676	2,633,310
Total equity and liabilities		4,244,377	3,826,500	3,948,587

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(Amounts in NOK thousand)	Total paid-in equity	Other equity	Total equity
Balance at 1 Jan 2023	434,440	838,940	1,273,380
Profit for the period YTD 2023	0	80,448	80,448
Other comprehensive income	0	92,425	92,425
Realized cash flow hedges	0	-77,494	-77,494
Dividend	0	-121,935	-121,935
Balance at 30 Sep 2023	434,440	812,384	1,246,824
Balance at 1 Jan 2024	434,440	880,840	1,315,280
Profit for the period YTD 2024	0	109,493	109,493
Other comprehensive income	0	35,708	35,708
Realized cash flow hedges	0	6,784	6,784
Dividend	0	-142,258	-142,258
Balance at 30 Sep 2024	434,440	890,570	1,325,007

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

(Amounts in NOK thousand)	Note	Q3 2024 Unaudited	Q3 2023 Unaudited	Q1-Q3 2024 Unaudited	Q1-Q3 2023 Unaudited	FY 2023 Audited
Cash Flow from operation						
Profit before income taxes		92,508	118,018	140,867	105,898	402,528
Taxes paid in the period		-9,017	-8,513	-55,460	-65,839	-91,037
Depreciation & Impairment	9	118,195	101,774	351,328	298,425	404,136
Effect of exchange fluctuations		-951	747	675	6,012	10,192
Change in net working capital						
Change in inventory		-160,041	-66,405	-346,002	-51,119	111,538
Change in trade debtors		1,800	22,585	6,984	2,290	-20,231
Change in trade creditors		26,143	43,517	6,089	29,557	76,510
Change in other provisions ¹		41,754	4,954	-9,962	-49,193	67,808
Net cash flow from operations		110,391	216,676	94,519	276,030	961,444
Cash flow from investment						
Purchase of fixed assets	9	-28,857	-25,828	-120,307	-141,478	-163,697
Loans to associated companies and joint ventures	8, 10	0	0	0	-12,785	-17,785
Net Cash flow from investments		-28,857	-25,828	-120,307	-154,263	-181,481
Cash flow from financing						
Proceeds from long term loans		0	0	0	0	0
Proceeds from short term loans		0	0	200,000	160,000	160,000
Repayment of revolving credit facility		0	0	0	0	-160,000
Repayment of Term Loans		0	0	-10,000	-10,000	-30,000
Overdraft facility		28,143	-95,208	72,620	45,853	0
Lease payments for principal portion of lease liability		-84,485	-75,378	-253,679	-223,268	-296,250
Dividend payment		0	0	-142,258	-121,935	-233,710
Net interest		-24,911	-18,789	-69,836	-59,830	-79,743
Net cash flow from financing		-81,253	-189,375	-203,153	-209,181	-639,703
Cash and cash equivalents at the beginning of the period		0	0	225,066	75,722	75,722
Net change in cash and cash equivalents		282	1,472	-228,941	-87,414	140,260
Exchange gains / (losses) on cash and cash equivalents		-282	-1,472	3,874	11,693	9,084
Cash and cash equivalents at the end of the period		0	0	0	0	225,067

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

¹ Change in other provisions includes other receivables, public duties payable, short-term liabilities and accrued interest.

NOTE 1 CORPORATE INFORMATION

Kid ASA and its subsidiaries` (together the “Company” or the “Group”) operating activities are related to resale of home and interior products in Norway, Sweden, Finland and Estonia. The Kid Group offers a full range of products comprising textiles, curtains, bed linens, furniture, accessories and other interior products. We design, source, market and sell these products through our stores as well as through our online sales platforms.

All amounts in the interim financial statements are presented in NOK 1,000 unless otherwise stated. Due to rounding, there may be differences in the summation columns.

NOTE 2 BASIS OF PREPARATIONS

These interim financial statements for the third quarter of 2024 have been prepared in accordance with IAS 34, ‘Interim financial reporting’. The interim financial statements should be read in conjunction with the consolidated financial statements for the year ended 31 December 2023, which have been prepared in accordance with IFRS as adopted by the European Union (‘IFRS’).

NOTE 3 ACCOUNTING POLICIES

The accounting policies applied in the preparation of the consolidated interim financial statements are consistent with those applied in the preparation of the annual IFRS financial statements for the year ended 31 December 2023. New standards or amendments effective at 1 January 2024 do not have a material impact on the Group.

NOTE 4 ESTIMATES, JUDGEMENTS AND ASSUMPTIONS

The Preparation of interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these interim financial statements the significant judgements made by management in applying the Group’s accounting policies and the key sources of estimation uncertainty were the same as those applied to the consolidated financial statements for the year ended 31 December 2023.

NOTE 5 SEGMENT INFORMATION

Kid Group reports segments in accordance with how the chief operating decision maker makes, follows up and evaluates its decisions. Within the Group, Kid Interior relates to Norway and Hemtex relates to Sweden with a few stores in Estonia and Finland. The Group also sells home textiles through the Group’s online websites. Over 98% of the products are sold under own brands.

Q3 2024

(Amounts in NOK thousand)	Kid Interior	Hemtex	Total
Revenue	562,911	324,021	886,932
COGS	-216,398	-119,910	-336,308
Gross profit	346,513	204,110	550,624
Other operating revenue	152	1,152	1,304
Operating expense (OPEX)	-186,728	-128,796	-315,525
EBITDA	159,937	76,466	236,403
Operating profit	95,580	22,628	118,208
Gross margin (%)	61.6 %	63.0 %	0.6
OPEX to sales margin (%)	33.2 %	39.7 %	0.4
EBITDA margin (%)	28.4 %	23.5 %	0.3
Inventory	585,972	344,813	930,785
Total assets	2,922,790	1,321,586	4,244,377

NOTE 6 LOANS AND BORROWINGS

Financing agreements

At the balance sheet date, the Group has the following facilities:

(Amounts in NOK thousand)	Utilised 30.09.2024	Facility	Interest	Maturity	Repayment
Total term loan	511,700	511,700		15.05.2026	Instalments ¹
<i>Of which secured with fixed interest rate:</i>					
<i>Denominated in NOK</i>	395,000	395,000	Fixed rate at 1,876% + 1.25% ²		
<i>Denominated in SEK</i>	15,000	15,000	Fixed rate at 1,460% + 1.25% ³		
New term loan	-	125,000	3 months NIBOR + 1.69%	01.05.2027	Instalments ⁴
Revolving credit facility	200,000	230,000	3 months NIBOR + 1.31%	27.04.2026	At maturity
Overdraft	72,620	247,000	1 week IBOR + 1.10%	12 months	At maturity
	784,320	1,113,700			

¹MNOK 30 in annual instalments with bi-annual payments

²Fixed interest rate is secured through an interest rate swap of MNOK 395 maturing August 2029 and subject to hedge accounting

³Fixed interest rate and denomination in SEK is hedged through a cross-currency interest swap of MNOK 15 maturing November 2024

⁴MNOK 25 in annual instalments with bi-annual payments

The effect of the change in fair value of the cross-currency interest swap is booked against foreign exchange gains/losses in Statement of profit and loss

NOTE 7 EARNINGS PER SHARE

	Q3 2024	Q3 2023	Q1-Q3 2024	Q1-Q3 2023	FY 2023
Weighted number of ordinary shares	40,645,162	40,645,162	40,645,162	40,645,162	40,645,162
Net profit or loss for the year	70,224	90,647	109,493	80,448	313,827
Earnings per share (basic and diluted) (Expressed in NOK per share)	1.73	2.23	2.69	1.98	7.72

NOTE 8 TRANSACTIONS WITH RELATED PARTY AND JOINT VENTURES

The Group's related parties include its associates, joint ventures, key management and members of the Board. None of the Board members have been granted loans or guarantees in the current quarter. Furthermore, none of the Board members are included in the Group's pension or bonus plans.

The following table provides the period-end balance that have been entered into with joint ventures and related parties by the end of first half of 2024 and 2023:

Related Party and Joint Ventures	Q1-Q3 2024	Q1-Q3 2023
Prognosgatan Holding AS (Loan)	71,074	37,591
Total	71,074	37,591

NOTE 9 FIXED ASSETS AND INTANGIBLE ASSETS

Additions on Right of use Assets during the quarter relates to new and renegotiated rental agreements for stores as well as index adjustments. Additions on PPE mainly relates to store openings and refurbishments.

(amounts in NOK thousand)	Right of use Asset	PPE	Trademark	Other Intangibles	Goodwill
Balance 01.01.2024	1,050,028	303,178	1,513,851	46,699	70,169
<i>Exchange differences</i>	11,971	8,996	1,505	87	1,946
Additions, disposals and adjustments	385,898	96,232		11,837	
Depreciation and amortisation	-266,031	-71,451		-13,847	
Balance 30.09.2024	1,181,866	336,955	1,515,356	44,775	72,115

(amounts in NOK thousand)	Right of use Asset	PPE	Trademark	Other Intangibles	Goodwill
Balance 01.01.2023	760,734	237,245	1,510,224	35,327	65,479
<i>Exchange differences</i>	11,150	6,003	1,634	-573	2,102
Additions, disposals and adjustments	500,169	117,065		13,137	
Depreciation and amortisation	-232,514	-60,655		-5,255	
Balance 30.09.2023	1,039,539	299,657	1,511,858	42,636	67,581

NOTE 10 INVESTMENTS IN SUBSIDIARIES AND JOINT VENTURES

The Group had the following subsidiaries as of 30 September 2024:

Name	Place of business	Nature of business	parent (%)
Kid Interiør AS	Norway	Interior goods retailer	100
Kid Logistikk AS	Norway	Logistics	100
Kid Eiendom AS	Norway	Logistics	100
Hemtex AB	Sweden	Interior goods retailer	100
Hemtex OY	Finland	Interior goods retailer	100
Kid Sourcing AS	Norway	Wholesaler*	100
Kid International Logistic AB	Sweden	Logistics	100

All subsidiary undertakings are included in the consolidation.

*Currently a non-operating company. Operations will start during 2025

The Group had the following joint ventures as of 30 September 2024:

Name	Place of business	Nature of relationship	Measurement method	Ownership share	Carrying amount
Prognosgatan Holding AS	Norway	Joint venture	Equity method	50 %	-

The joint venture is reflected in the statement of profit and loss and the statement of financial position. The share of result from the joint venture for Q3-24 was MNOK -0.7 (MNOK -1.3). Per the reporting date, the carrying amount of the investment is MNOK 0.0 and MNOK -1.2 (MNOK 1.0) has been classified as other short-term liabilities.

A sales process of the warehouse property in Sweden through a sale of Prognosgatan Fastighets AB, a subsidiary of the joint venture, has been initiated.



Definitions

Constant currency is the exchange rate that the Group uses to eliminate the effect of exchange rates fluctuations when calculating financial performance numbers.

EBIT (earnings before interest and tax) is operating profit. The performance measure is considered useful to the users of the financial statements when evaluating operational profitability.

EBIT margin is EBIT divided by total revenues. The performance measure is an important key figure for Kid Group and considered useful to the users of the financial statements when evaluating operational efficiency.

EBITDA is earnings before tax, interests, amortisation of other intangibles and depreciation and write-down of property, plant and equipment and right-of-use assets. The performance measure is an important key figure for Kid Group and considered useful to the users of the financial statements when evaluating operational profitability on a more variable cost basis as it excludes amortisation and depreciation expense related to capital expenditure.

EBITDA margin is EBITDA divided by total revenues. The performance measure is an important key figure for Kid Group and considered useful to the users of the financial statements when evaluating operational efficiency on a more variable cost basis as it excludes amortisation and depreciation expenses.

Gearing ratio is defined as net interest-bearing debt divided by LTM EBITDA excluding IFRS 16 effects.

Gross margin is defined as gross profit divided by revenues. The gross margin reflects the percentage margin of the sales revenues that the Group retain after incurring the direct costs associated with the purchase and distribution of the goods and is an important internal KPI.

Gross profit is defined as revenues minus the cost of goods sold (COGS). The gross profit represents sales revenues that the Group retain after incurring the direct costs associated with the purchase and distribution of the goods.

Like-for-like revenues are revenues from physical stores and online stores

that were in operation from the start of last fiscal year all through the end of the current reporting period. Like-for-like (LFL) is calculated in constant currency.

Net capital expenditure represent the cash flow from the investment spending in property, plant and equipment and other intangibles, less sale such asset.

Net income is profit (loss) for the period.

OPEX-to-sales ratio is the sum of employee benefits expense and other operating expenses divided by revenues. The OPEX to sales ratio measures operating cost efficiency as percentage of sales revenues and is an important internal KPI.

Revenue growth represents the growth in revenues for the current reporting period compared to the same period the previous year. Revenue growth for Hemtex is calculated in constant currency. Revenue growth is an important key figure for the Group and users of financial statements as it illustrates the underlying organic revenue growth.



Alternative Performance Measures

EBIT (earnings before interest and tax) is operating profit. The performance measure is considered useful to the users of the financial statements when evaluating operational profitability.

EBITDA is earnings before tax, interests, amortisation of other intangibles and depreciation and write-down of property, plant and equipment and right-of-use assets. The performance measure is an important key figure for Kid Group and considered useful to the users of the financial statements when evaluating operational profitability on a more variable cost basis as it excludes amortisation and depreciation expense related to capital expenditure.

EBITDA margin is EBITDA divided by total revenues. The performance measure is an important key figure for Kid Group and considered useful to the users of the financial statements when evaluating operational efficiency on a more variable cost basis as it excludes amortisation and depreciation expense related to capital expenditure.

Gross profit is defined as revenues minus the cost of goods sold (COGS). The gross profit represents sales

revenues that the Group retain after incurring the direct costs associated with the purchase and distribution of the goods.

Gross margin is defined as gross profit divided by revenues. The gross margin reflects the percentage margin of the sales revenues that the Group retain after incurring the direct costs associated with the purchase and distribution of the goods and is an important internal KPI.

OPEX-to-sales ratio is the sum of employee benefits expense and other operating expenses divided by revenues. The OPEX to sales ratio measures operating cost efficiency as percentage of sales revenues and is an important internal KPI.



Disclaimer

This report includes forward-looking statements which are based on our current expectations and projections about future events. All statements other than statements of historical facts included in this report, including statements regarding our future financial position, risks and uncertainties related to our business, strategy, capital expenditures, projected costs and our plans and objectives for future operations, including our plans for future costs savings and synergies may be deemed to be forward-looking statements. Words such as “believe,” “expect,” “anticipate,” “may,” “assume,” “plan,” “intend,” “will,” “should,” “estimate,” “risk” and similar expressions or the negatives of these expressions are intended to identify forward-looking statements.

By their nature, forward-looking statements involve known and unknown risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Forward-looking statements are not guarantees of future performance. You should not place undue reliance on these forward-looking statements. In addition, any forward-looking statements are made only as of the date of this notice, and we do not intend and do not assume any obligation to update any statements set forth in this notice.

